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Market News Branch

<u>Mexico</u>

Mexico notified the United States on December 13, 1999, that it would resume importing beef and poultry from 17 U.S. processing plants after banning food from these plants three weeks earlier. The plants consisted of 9 poultry and 8 red meat plants. The reinstatement is only temporary until January 31, 2000.

Dr. Fernando Contreras of the Mexican Department of Agriculture (SAGAR) has proposed a bilateral working group to meet in early January to discuss equivalency of the inspection systems of both governments and to review the discrepancies cited by the Mexican inspectors.

Source: USA Poultry and Egg Export Council

European Union

The European Union (EU) has come under increased pressure to restore consumer confidence in public food safety controls. The health scares causing the decline in consumer confidence have ranged from the mad cow disease in the mid-1990s to the Belgium dioxin affair.

Recently, consumers in the United Kingdom (UK) have become concerned about the EU's labeling requirements and the inspection of plants in both non EU member countries that are approved to export to the EU and in processing plants within the EU.

The consumers, in an effort to support a boycott on French goods and support their own farmers, found imports hard to identify without reading the small print on the labels. The UK's farmers want clearer labeling so that people can better identify imports and clamp down on foreign producers, both from countries within and outside the EU.

Labeling became an issue in the UK when farmers found out that stores who had claimed to be in the fore front of the campaign to support British producers were found to be stocking French turkeys for Christmas. The average farm gate price for live turkeys has declined over the last two years while production has dropped from 40 million to 24 million head in the UK. The poultry industry does not receive any of the subsidies enjoyed by the crop and cattle industry.

Imports from other countries have become more common because retail buyers in the UK have claimed they are cheaper and sometimes supplies are difficult to obtain from within the UK.

Recently, renewed concerns about food safety and the quality of product produced have arisen in response to reports of poultry feed possibly having contained animal and human sewage in France. The retail buyers have tried to soothe any concerns expressed by the consumer over the quality of the product produced in France.

The issue of food safety in the United Kingdom and the European Union has spilled out to affect the countries whom export to the EU. These countries need the European Union stamp of approval. The stamp implies the animals have been raised and slaughtered according to strict Brussels rules on hygiene and welfare. Some of these countries include Brazil, China and Thailand.

Broiler imports from Brazil and Thailand have grown rapidly over the last several years into the UK and are up to 50% cheaper than product produced in the UK resulting in concerns over the quality of the product produced in those countries. Chicken from Thailand imported into the UK last year was 13,886 metric ton and is expected to increase to 22,000 metric tons for 1999.

The UK's Ministry of Agriculture, Fisheries and Food (MAFF), after trying to get the EU to do an inspection of Thailand, did their own inspection. The inspection found enough evidence to justify an official EU mission from December 6-17, 1999 to inspect 20 poultry houses and randomly inspect 35 other processing facilities.

The Thai Poultry industry is taking the inspection seriously since the proportion of the poultry exported to the EU has increased from 1% in 1988 to 28% in 1998 or an estimated value of 27 billion baht. Some companies have spent 80 million baht to upgrade their facilities.

The EU has already inspected factories in Brazil and China. Brazil was approved to export to the EU because 10 out of 30 plants passed inspection and 6 needed minor adjustments. Fifty percent of the factories inspected must pass inspection, otherwise, the whole country will not be able to export to the EU. Chinese factories did not meet the EU's production standards, as a result, they were not approved to export to the EU.

In an effort to regain the consumer's trust in food safety, EU scientists have proposed a food safety agency similar in scope to the U.S. Food and Drug Administration (FDA). The scientists, however, fell short of recommending giving the body the same regulatory powers enjoyed by the FDA, except EU wide. Some hope the new agency would limit the occurrence of potentially damaging trade disputes like the one between France and Great Britain over beef.

***Sources: Bangkok Post, CNN, and various sources

Inspectad Fun Bradusta II C. C. Conside Fun antillum ant Trada											
Inspected Egg Products-U.S. & Canada Export/Import Trade					LIVE POULTRY SLTRD UNDER INSPECTION W/E 18-DEC-99						
U.S. Exports to Canada, in Pounds (Preliminary)					(PRELIMINARY)						
Week Ending December 18, 1999 Year-To-Date (000) (000)					U.S. FOWL SLAUGHTERED DOMESTICALLY						
Туре	1999	,, 1998/1	1999	1998		LIGHT	HEAVY	TOTAL			
Liquid	320	333	13,052	14,633		T⊦	IOUSANDS				
Frozen	0	0	6	50	HEAD	2,594	2,544	5,138			
Dried	Ö	32	644	740	LAST WEEK	2,167	1,425	3,592			
Total	320	365	13,702	15,423	SAME WEEK YR AGO	2,562	1,395	3,957			
				. 0, 0	TO-DATE/1999	103,480	71,715	175,195			
U.S. Imports From Canada, in Pounds (Preliminary) Week Ending December 18, 1999 Year-To-Date					TO-DATE/1998	101,368	63,072	164,440			
(000) (000)					U.S. FOWL SL						
Type	1999	1998/1	1999 `	1998		LIGHT	HEAVY	TOTAL			
Liquid	31	0	4,487	3,932		HENS	HENS	HENS			
Frozen	3	0	609	215	LIEAD		IOUSANDS				
Dried	0	0	310	235	HEAD LAST WEEK	19 488	0 0	19 488			
Total	34	0	5,406	4,382	SAME WEEK YR AGO	343	14	357			
Inspected Shell					TO-DATE/1999	22,335	264	22,599			
U.S Exports T			-		TO-DATE/1998	24,353	352	24,705			
Week Ending De				-To-Date	SOURCE: AGRICULTURE						
	1999	1998/1	1999	1998	MENT DIVISION	. OANADA, I C	JOLINI DI	VLLOI -			
Jumbo	950	0	2,368	1,399	TOTAL U.S. FOWL S	LAUGHTEREI	O IN THE U	J.S. AND			
Extra Large	1,850	1,917	44,412	39,019		CANADA	·				
Large	6,575	5,670	153,423	136,182		LIGHT	HEAVY	TOTAL			
Medium	240	2,904	53,196	67,655		HENS	HENS	HENS			
Ungraded	12,770	6,600	624,383	368,993			IOUSANDS				
Misc Total	0	0 17.001	11,622	9,117	HEAD	2,613	2,544	5,157			
/1 Comparable W	22,385	17,091	889,404	622,365	LAST WEEK	2,655	1,425	4,080			
rounding.	veek, io-date	iligules iliay	not total due	10	SAME WEEK YR AGO	2,905	1,409	4,314			
Source: USDA/A	MS Poultry P	Programs Ma	arkat Naws Ri	ranch in	TO-DATE/1999	125,815	71,979	197,794			
cooperation with					TO-DATE/1998	125,721	63,424	189,145			
Division.	Agriculture	zariaua, i ou	iti y Developii	IGIIL							
CENTRAL REGION PRICES NEGOTIATED FOR MECHANI-					EASTERN REGION PRICES NEGOTIATED FOR MECHANI-						
CALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS					CALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS						
THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. 24-DEC-99					THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR						
DELIVERY WITH				4-DEC-99	DELIVERY WITHIN TWO			4-DEC-99			
		KEN PRICES		гон		HCKEN PRICI		EDECH			
FAT	FRO	ELIVERED	FOB DE	ESH		ROZEN DELIVERED		-FRESH DELIVERED			
CONTENT	DOCK	LLIVLINLD	DOCK	LIVLINED	CONTENT DOCK	DELIVERE	DOCK	DELIVERED			
15% OR LESS	DOOK		DOOK		15% OR LESS		DOOK				
RANGE	-	_	_	_	RANGE 19.00-20.00	_	17.00	_			
WTD AVERAGE					WTD AVERAGE 19.50		17.00				
0 pounds,this inc		ds for expor	t shipment.		280,000 pounds, this inclu	ides 0 pounds					
- 1								•			
CHIC	CKEN PRICE	S, WITH AD	DED SKIN		CHICKEN PR	ICES, WITH A	ADDED SK	<u>N</u>			
15% OR LESS					15% OR LESS						
RANGE	-	20.00 13	.00-15.00	-	RANGE -	-	-	16.00			
WTD AVERAGE		20.00	13.93		WTD AVERAGE			16.00			
116,200 pounds, this includes 0 pounds for export shipment.					120,000 pounds, this inclu	ides 0 pounds	for export s	hipment.			
15-20%					15-20%						
RANGE 15.00-16.00 - 9.00-14.50 12.50-16.00					RANGE -	-		13.50-13.75			
WTD AVERAGE 15.75 11.50 13.53					WTD AVERAGE		11.00				
1,734,000 pound	s, this include	es 897,600	pounds for ex	120,000 pounds, this inclu	ides 0 pounds	for export s	hipment.				
shipment.											
20% OR MORE					20% OR MORE						
RANGE	-	-	-	-	RANGE 14.50	-	14.00				
WTD AVERAGE					WTD AVERAGE 14.50 14.00						
0 pounds, this includes 0 pounds for export shipment. * INCLUDES THE FOLLOWING STATES: AL, AR, IA, IL, IN, KS,					120,000 pounds, this includes 0 pounds for export shipment. * INCLUDES THE FOLLOWING STATES: CT, DE, FL, GA, MA,						
KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI								L, GA, IVIA,			
NT, LA, IVII, IVIN,	IVIO, IVIO, IND	, NE, UK, UF	א, אט, ווא, וא	, vvi	MD, ME, NC,NH, NJ, NY,	FA, KI, SC, V	¬, ∨ı, VVV				

NATIONAL YOUNG TURKEY PARTS AND BULK MEAT

FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS THURSDAY DECEMBER 23, 1999

Undertone steady at best on 4-8 lb. breasts, steady to weak on institutional breasts, generally steady on tom breast meat with some spot premiums noted on shipments during the holiday weeks. Demand and trading seasonally slow due to the holidays. Offerings mixed. Tails (1 load) 13.50, fresh wing meat with skin (1.50 loads) 51-52 cents delivered.

FRIDAY, DECEMBER 24, 1999 HOLIDAY

THURSDAY, DECEMBER 23, 1999											
EXPORT TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)	WEEKLY WTD AVG PRICE	WEEKLY VOLUME (000)					
DRUMSTICKS, TOMS	28.00-30.00		29.00	120	29.00	120					
WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM		M	29.50	40	29.50	40					
TAILS		W	15.00	104	15.00	104					
MECHANICALLY SEPARATED 4/		W	19.00	216	19.81	296					
THIGH MEAT - FROZEN	70.00		70.00	40	70.00	40					
WEDNESDAY, DECEMBER 22, 1999											
EXPORT TRADING	PRICE	L.S.T.	WTD AVG	VOLUME							
	RANGE	CODE 1/	PRICE	(000)							
DRUMSTICKS, TOMS		F	32.00	80							
WINGS FULL-CUT - TOMS		M	29.50	40							
WINGS, V-TYPE, TOM		W	22.00	312							
TAILS	15.00		15.00	104							
MECHANICALLY SEPARATED 4/	19.00		19.00	216							
THIGH MEAT - FROZEN		R	74.09	440							
TUESDAY, DECEMBER 21, 1999											
EXPORT TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)							
DRUMSTICKS, TOMS		F	32.00	80							
WINGS FULL-CUT - TOMS		M	29.50	40							
WINGS, V-TYPE, TOM		W	22.00	312							
TAILS		F	14.00	20							
MECHANICALLY SEPARATED 4/	22.00	_	22.00	80							
THIGH MEAT - FROZEN		R	74.09	440							
MONDAY, DECEMBER 20, 1999 EXPORT TRADING	PRICE	L.S.T.	WTD AVG	VOLUME							
EX. ON INDINO	RANGE	CODE 1/	PRICE	(000)							
DRUMSTICKS, TOMS	MANGE	F	32.00	(000) 80							
WINGS FULL-CUT - TOMS	29.50	•	29.50	40							
WINGS TOLL-COT - TOMS WINGS, V-TYPE, TOM	23.00	W	22.00	312							
TAILS		F	14.00	20							
MECHANICALLY SEPARATED 4/		r R	22.00	104							
THIGH MEAT - FROZEN		R	74.09	440							
				110							

^{1/} CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY 2/ Product contains 15-20% fat with skin added.

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